



Tradition & Modern Age



At HANSE in Greifswald, we combine the tradition of ship and yacht building, grown over generations, with the latest manufacturing technology. For more than over 10 years, HANSE quality yachts have been designed and built by people who are intimately connected with sailing and the sea.

Secure, comfortable, and fast yachts made of the best materials. Designed by top designers, easy to handle for sailing and living at sea.

HANSE - Yachts by Sailors for Sailors.

312A/08/GB04

312 Elegant Performance Cruiser



It's a beautiful day

For further information, please contact an authorised HANSE distributor.



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The yachts depicted partly comprise special equipment not included in the standard scope of supply. Illustrations may not correspond with current versions. Subject to alterations in design and equipment as well as errors.



Perfect Sailing – a Question of Attitude

We love our little one! She is the perfect ship for a small crew and the family. A yacht accepting all sailing challenges.

A ship designed to give you a good weekend feeling in a romantic bay—large enough for a long summer cruise, with plenty of storage room, including a walk-in locker and a high speed potential.



Of course, this powerful design meets all safety standards and requirements for rough sea performance. Because of her optimum weight concentration and the high stability given by her optimised-profile keel she can bear quite some wind. The effective, semi-balanced, profiled rudder makes steering a relaxing pleasure in all kinds of weather. Her solid hull is a GRP sandwich construction and, of course, made of osmosis-resistant materials.

The extensive “Easy Sailing Series Equipment” of the HANSE 312, for example with battened mainsail, maindrop system, self-tacking jib, and self-tailing winches, makes sailing with her a relaxed adventure.



312 

Comfortable Living - Classic with Style

Below decks, you will feel good because you will be living in a bright and comfortable world. In an interior that is exceptionally generous for the 31-foot class, comprising two double cabins and a salon offering space for the entire crew. We are proud of the spaciouly designed sanitary area, a galley with a large working surface, storage space in many drawers, shelves, and especially in the walk-in locker.



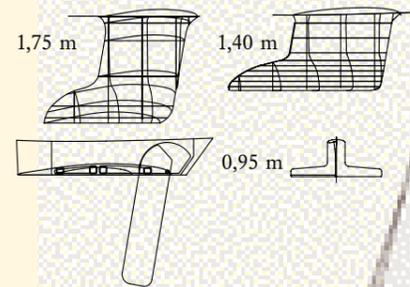
What makes the living style on board a HANSE 312 so unique is our classical New England Style. Precious, high gloss varnished mahogany wood in connection with the large white surfaces of the bulkheads and the sky as well as tasteful cabinet doors with rattan inlet radiate the calmness that you seek to relax after a long sailing day. Life's not bad on board this ship.



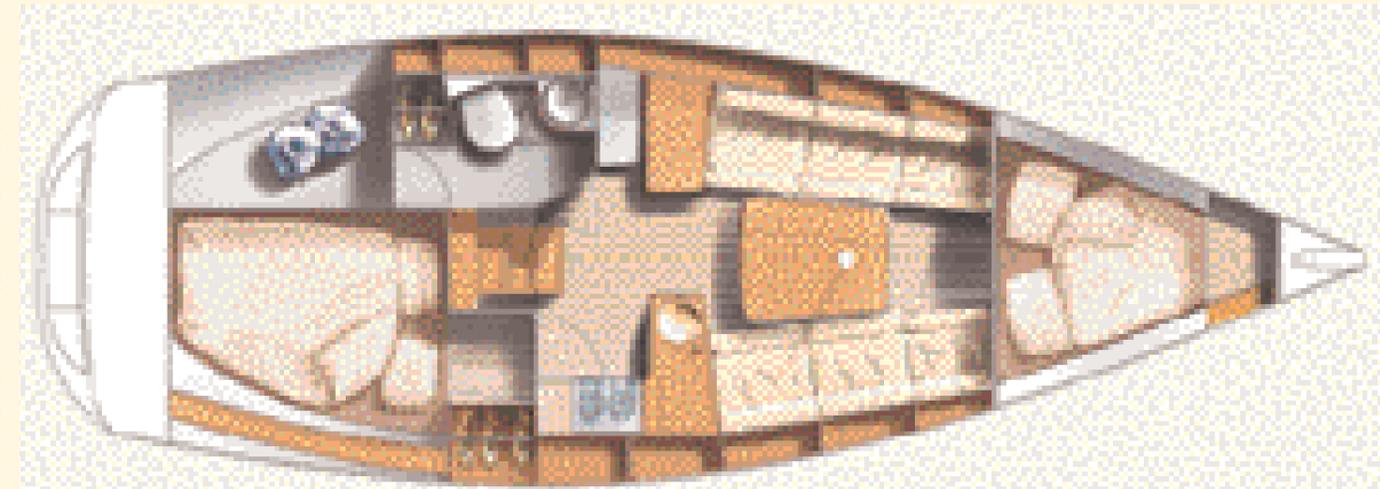
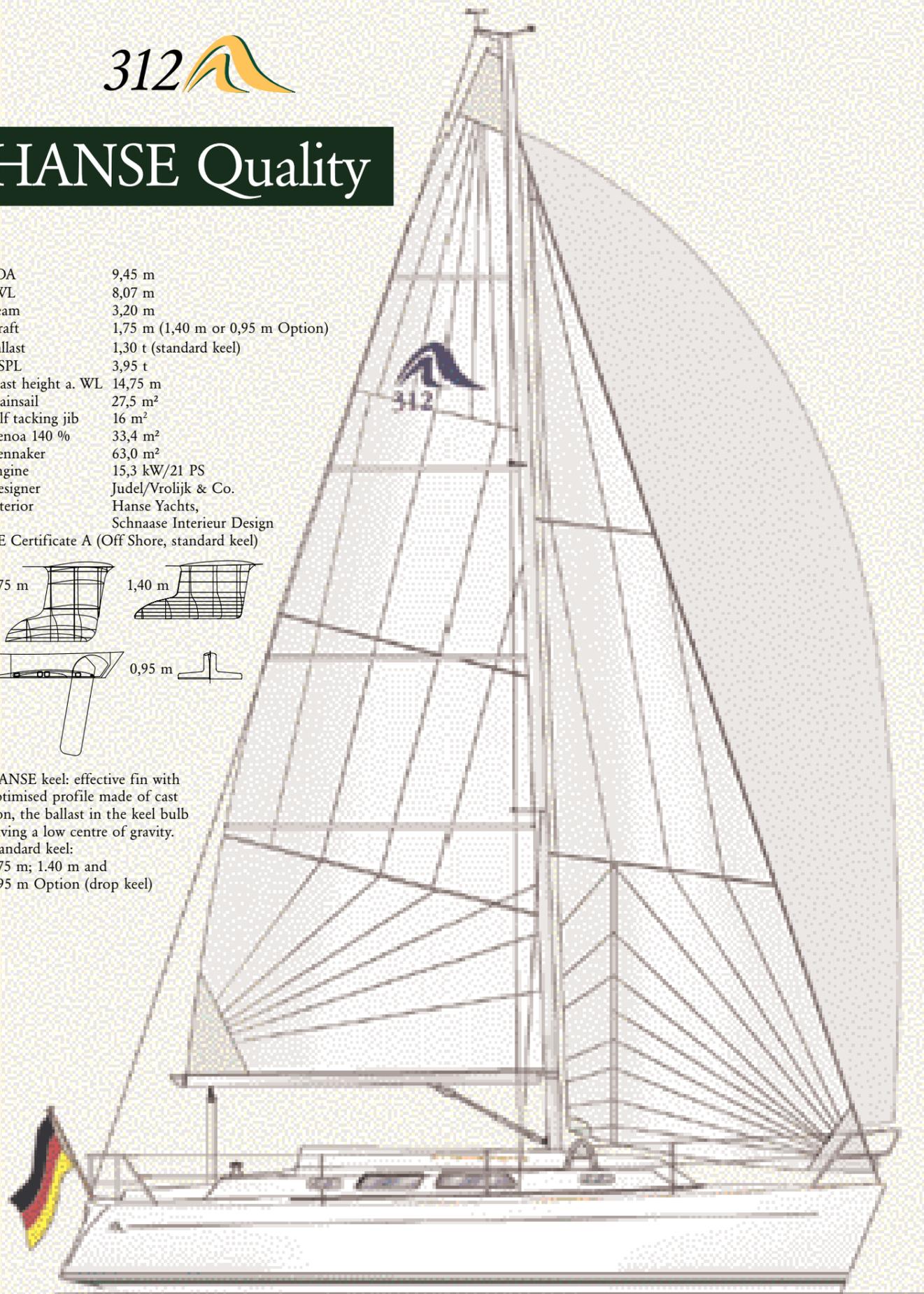
312 

HANSE Quality

LOA	9,45 m
LWL	8,07 m
Beam	3,20 m
Draft	1,75 m (1,40 m or 0,95 m Option)
Ballast	1,30 t (standard keel)
DSPL	3,95 t
Mast height a. WL	14,75 m
Mainsail	27,5 m ²
Self tacking jib	16 m ²
Genoa 140 %	33,4 m ²
Gennaker	63,0 m ²
Engine	15,3 kW/21 PS
Designer	Judel/Vrolijk & Co.
Interior	Hanse Yachts, Schnaase Interieur Design
CE Certificate A (Off Shore, standard keel)	



HANSE keel: effective fin with optimised profile made of cast iron, the ballast in the keel bulb having a low centre of gravity.
Standard keel:
1.75 m; 1.40 m and
0.95 m Option (drop keel)



For the design of the HANSE 312, we rely on the experience of the internationally renowned design agency Judel/Vrolijk & Co., previously successful in the America's Cup. The excellent sailing performance of this Performance Cruising Yacht supports our choice. Optimum weight concentration in the centre of the ship, an effective keel with ballast having a low centre of gravity and the profiled rudder are preconditions for outstanding rough sea performance, course steadiness, mobility, and large stiffness.



The extensive series equipment from renowned manufacturers makes the HANSE 312 a ship which is safe and easy to sail by a small crew at any time.

Hull and deck of the HANSE 312 are laminated in hand-laid sandwich construction and are firmly bonded together with a stable outside rail and high-strength glue. In the gel coat and in the outer laminate layers, high-quality isophthalic resin is used as an osmosis protection. The forces of rig and keel are absorbed by a strong floor segment.

The advantages of this design:

-  Optimum protection against osmosis
-  Strong hull with high collision resistance
-  Optimum insulation against high and low temperatures as well as noise.